



An ISO 9001:2008 Certified Company

VisualPOS.Net – A new age Enterprise Software for Retail Point-of-Sale Activities.

Today there is no magic formula for business success. All it requires is vision, execution and a proven flexible Business Software Solution.

That's why more and more companies are relying on **Blue Chip Business Solutions**. We enable organizations reduce time to market, get closer to customers and achieve long-term, profitable growth.

Blue Chip Business Solutions Setting standards in Business Software Solutions.

Designed to meet the needs of small to midsize businesses (SMB) today. Yet scalable to fuel their growth for tomorrow.

Small and midsize businesses have unique needs. They require a cost-effective Software Solution that can be up and running quickly -- and that will continue to meet their needs as their business grows.

For small and midsize companies eager to emerge as their industries' new leaders, taking that next step in business evolution is a critical decision. Their new Business Software must be quick to implement, easy to use, and make the best use of their current IT infrastructure. And while it must be sufficiently powerful to manage their business through its future growth, it has to be affordable enough to represent a reasonable investment today.

That's why we created **VisualPOS.Net** – a new age Enterprise Software for Retail Point Of Sale activities, irrespective of the number of line items or POS cashier installations.

VisualPOS.Net The Power to Empower.....

VisualPOS.Net has been built on the latest Microsoft Platform



VisualPOS.Net is built on the Total Cost of Ownership (TCO) model. It builds a foundation for managing costs of your business enterprise. It introduces business processes that reduce costs while improving business agility by utilizing the same best practices as a well-managed Retail enterprise.

Our solution comes ready to meet the needs of Retail Point of Sale activities of your organization -- and can be fine-tuned to perform for any industry.

VisualPOS.Net is easy to use. Its easy-to-use interface helps increase employee efficiency, keeping down training and operating costs. Featuring a familiar Microsoft Windows environment and multiple data / reporting tools. It's also easy to deploy and maintain with fast implementation, high performance and scalability, robust security, and the ability to evolve into more sophisticated solutions.

Using industry standards, **VisualPOS.Net** easily integrates with other software products. Its export feature allows users to throw information from disparate data stores to standard desktop products – Word, Excel, etc.

This close integration opens up new dimensions to other business management systems. It also shortens the learning curve, since users don't have to study new tools to handle analysis and management tasks.





Most important, **VisualPOS.Net** is powerful. It has **the Power to Empower**. Its sophisticated data analysis tools (OLAP) give management full control on a company's Retail activities.

VisualPOS.Net is the ultimate Retail Business Software Solution for controlling all functional activities to be closely controlled by the Sales department, This powerful software ensures company growth and a better bottom line.

VisualPOS.Net – A new age Enterprise Software for Retail Point-of-Sale Activities.

- Enhanced productivity -- The easy-to-understand user interface makes it possible to work quickly and efficiently.
- Faster and better Sales related decisions -- To make the best decisions, managers can quickly and effectively get strategic information on every aspect of Retail business of their enterprise.
- Robust scalability – Standard yet Flexible technology makes it possible to change & adapt as your Sales grow.
- Global reach -- transactions can be conducted and reported globally.
- Cost control -- Maximum cost control is ensured by increasing employee productivity, and improving efficiency of Company's Sales.
- Quick implementation – **VisualPOS.Net** comes ready to install and based on best practices and industry knowledge gained at over 100 customers in the Middle East across industries.
- Predictable costs -- Rapid implementation means up to 30% less time and 40% lower cost than traditional Enterprise solution approaches. While scalability means you invest once, and the solution grows with you.
- Reliable performance -- We deliver **VisualPOS.Net** directly and through qualified Resellers that know the challenges you face and can parameterise **VisualPOS.Net** to meet your needs. So you get the performance you need to control Retail activities quickly -- and profitably.
- Industry focus – **VisualPOS.Net** is delivered directly and through qualified Resellers -- partners who know your business and your industry. Each installation goes thru a stringent qualification process to ensure a complete, cost-effective & scalable solution.
- **VisualPOS.Net** allows managers and employees process and access information more effectively -- so they can make sound decisions.

Some of the technical highlights of **VisualPOS.Net** are :

- ❖ Built on latest Microsoft architecture **Framework 3.5** 
- ❖ Developed on latest Microsoft platform 
- ❖ Supports the latest Microsoft RDBMS platform 
- ❖ Supports the latest Microsoft Server platform 



Some of the functional highlights of **VisualPOS.Net** are :

- ❖ Bar Code functionality to scan labels at the time of Sale
- ❖ Complete Data Security by controlling user access via System Administration layer.
- ❖ Day-end Process to update daily transactions to the back-office.
- ❖ Detailed User Profile creation with access rights control capability.
- ❖ Dynamic reminder system for transactions awaiting approval in the Back office application
- ❖ Fully menu-driven and user-friendly.
- ❖ Parameterized installation addressing a cross section of industry and environments.
- ❖ Report export capability to Microsoft Word, Excel, email in Word or PDF format, etc.
- ❖ Reports indicating daily sales, composition, collections, etc.
- ❖ User customized Report/Menu headings with dynamic Menu display.
- ❖ User defined Reports using Crystal Reports.

- ❖ User defined Data Cubes for adhoc reporting in the Back office application.
- ❖ Workflow definition and control over transaction approvals in the Back office application.

If Retail Point of Sale activities are a nightmare, **VisualPOS.Net** will meet all your requirements. **VisualPOS.Net** can be integrated to **VisualENTERPRISE** - our mid-market ERP Application Software Solution as well as other international ERP Applications.

The Data Base maintains valuable information of every day's Proforma Invoice, Sale, Sales Returns, Material Transfer INs, Material Transfer OUTs, Goods-on-Approval, Goods-on-Approval Returns, etc.

Once the Shift / Day End files have been downloaded; data is processed and updated to the Inventory / Operations & Financial modules of the ERP Application Software. An error file is generated which throws out discrepancy transactions, that are corrected and reprocessed.

The system is graphical in terms of user interface and easy to navigate. The look and feel to the user is similar to other Microsoft products. This greatly reduces user learning curve and facilitates an early implementation. This provides better ROI to customers in terms of their primary objective.

Other facilities like user created event related communications, user defined parameters for processing data, user defined data extraction and reporting facilities, interface with popular Microsoft Office products, etc. make **VisualPOS.Net** an effective management tool.

VisualPOS.Net comprises of two modules:

1. **VisualPOS.Net Cashier – FRONT Office** module
2. **VisualPOS.Net Admin – BACK Office** module

1. **VisualPOS.Net - Cashier**, this Front Office module operates on industry standard Personal Computer Systems and Point-of-Sale compatible terminals, in a single-user mode. It has VB.Net as the front-end.

VisualPOS.Net - Cashier module provides for three levels of functionality, typically associated with a Retail Store Front Office operation. These are :

1. a) **CASHIER Function**
1. b) **MANAGER Function**
1. c) **ADMINISTRATOR Function**

VisualPOS.Net - Cashier module can operate in an off-line or on-line mode at the Retail Store. At the start of a business day, the Price Look Up (PLU) file – which includes Bar Codes, special discounts, promotions, etc., is uploaded into **VisualPOS.Net - Cashier** module (Front Office) - from **VisualPOS.Net - Admin** module (Back Office). At the end of each Shift / Day, the Shift / Day End files are downloaded from Front Office to the Back Office. In off-line mode during the day, Front Office users can connect to the Back Office, to do Stock Queries for various items across locations. There is no limit to the number of Front Office modules that interact with one Back Office.

VisualPOS.Net - Cashier module emulates all Function Keys of a conventional Point-of-Sale machine, by providing software driven options instead. The Front Office module generates a variety of reports which give management effective control on Retail Store front operations.

2. **VisualPOS.Net – Admin**, this Back Office module operates on industry standard Computer Systems / Servers, in a true multi-user environment. It has VB.Net as the front-end. It is currently available in two Series.

The **Premium** Series has Microsoft SQL Server as the RDBMS back-end and the **Lite** Series has Microsoft SQL Express as the DBMS back-end.

All reports are developed in Crystal Reports. The advantage this provides to Customers is that they can start off with the Lite Series - with a lower investment, and have an automatic migration path to the Premium Series at a later date - if their volumes justify additional investments. As far as the look & feel of the Application is considered, they are identical. Another advantage is that Premium Series & Lite Series Packages can coexist at the same

Customer installation, even in an integrated mode, not forcing the Customer to go in for all Premium Series or all Lite Series.

VisualPOS.Net – Admin, resides on the back office Server and integrates into **VisualENTERPRISE.Net** - our proprietary mid-market ERP Application Software Solution. It can also be integrated into popular international third-party ERP Application Software.

VisualPOS.Net – Cashier module, broadly comprises of the following:

1. CASHIER Function

a) Transactions

- Proforma Sales Entry
- Sales Entry
- Sales Returns Entry
- Transfer In's Entry
- Transfer Out's Entry
- Goods-on-Approval Entry
- Goods-on-Approval Returns Entry
- Payment Receipts Entry (Optional)
- Customer Measurement Entry (Optional)

b) Reports

- Sales Report.
- Brand-wise Sales Report
- Discount Analysis Report
- Void Sales Transactions Report
- Sales Log Report
- Credit Notes Received Report
- Daily Sales Report
- Detailed Sales Report
- Complementary Sales Report
- Pending Delivery Vouchers Report
- Salesman-wise Sales Report
- Sales Returns Report
- Brand-wise Sales Returns Report
- Sales Returns Discount Analysis Report
- Void Sales Returns Transactions Report
- Sales Returns Log Report
- Credit Notes Issued Report
- Daily Sales Returns Report
- Complementary Sales Returns Report
- Print Summary Report
- Print All Reports
- Day End Report (History)
- Proforma Sales Log Report

2. MANAGER Function

a) Processes

- Convert PLU Files
- Shift End Process.
- Day End Process.
- POS Initializing Process.

b) Reports

- Shift End Report.
- Re-Print Transactions

3. ADMINISTRATOR Function

a) Processes

- User Setup.
- System Setup.
- Interface Setup

b) Masters

- Nationality Master.
- Client Master.
- Credit Card Master.
- Salesman Master.
- Currency Master
- Privilege Card Master.
- Extra Work Master (Optional)
- Stitching Details Master (Optional)

VisualPOS.Net – Admin module, broadly comprises of the following:

a) Masters

- Nationality Master.
- POS ID Master
- POS Settlement Master
- Age Group Master
- Privilege Card Type Master.
- Privilege Card Master.
- Salesman Master.

b) Administration

- Master File Transfer
- Discount Price Scheme
- Discount Price File Generation
- Barcode Label Printing
- Barcode Cancellation
- Barcode Preparation
- Back Office Updation
- Back Office Updation (Repost)
- Material Transfer OUT (Optional)
- Material Transfer IN (Optional)
- Error File Correction
- POS Transaction Query
- Check Day End Files
- Purge Discount Data Files
- POS Sales Drilldown
- Sales Collection Summary

c) Reports

- POS ID Master Checklist
- POS Nationality Master Checklist
- POS Settlement Master Checklist
- Demographics Report
- Location-wise Sales Analysis Report

- MIS Analysis Report
- MIS Analysis Drilldown
- Customer Data Report
- Location-wise Customer Details
- Daily Transaction Listing
- Unposted STN Listing
- Transfer OUT Discrepancy Report -1
- Transfer OUT Discrepancy Report - 2
- Transfer OUT Discrepancy Report – Details
- Day End Update Status Report
- Back Office Updation Status Reports

DESIGNED BY PROFESSIONALS - Designed by Chartered Accountants and Retail Business Professionals, a wealth of functional experience has been invested to develop **VisualPOS.Net**. The results are fast and precise control over your Retail business.

SUPPORTED BY AUTHORS - **VisualPOS.Net** is developed by Blue Chip Computers LLC - a leading International Software Consulting Company with operations in UAE, USA and Africa. As Authors, you are assured of local training and support in UAE.

NO COMPUTER EXPERIENCE REQUIRED - Nor, is it necessary. **VisualPOS.Net** has been designed with an accent on ease of use, yet it provides the degree of sophistication that you demand.

YOURS TO CONTROL - Access to any part of **VisualPOS.Net** is available simply by selection of the appropriate options displayed on the menu.

IMMEDIATELY IDENTIFIES ERRORS - Any invalid entry is politely pointed out to you. Correction is a simple matter of overtyping.

FULL DATA SECURITY - **VisualPOS.Net** has inbuilt system security facilities, which restrict unauthorized access and meets office confidentiality norms.

IT IS FLEXIBLE - The data management and filing are taken care automatically.

COST-EFFECTIVE SOLUTION - **VisualPOS.Net** is a reasonable priced licensed Business Software Package. It relieves you of routine Information Management activities. Any support is just a phone call away.

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